

Dan Green – President

During his tenure at J.A. Green Development Corp., Dan has personally directed the development of more than two million square feet of office and warehouse space “from the ground up.” He began training for his career with J.A. Green at age 15, when he spent his summer working as an apprentice to an electrician. Every subsequent summer Dan worked with a different contractor, learning the basics of each trade. Anticipating a career with his father in the company, Dan enrolled at Babson College, where he majored in Entrepreneurial Studies and played on the men’s varsity tennis team. In 1992, Dan joined the family business full-time.

Dan started his real estate career as a property manager of retail strip centers in Queens and Nassau Counties in New York State, as well as leasing office and small warehouse space adjacent to John F. Kennedy International Airport. In 1994, Dan moved to Dallas and took over the property and project management of J.A. Green’s properties in Grapevine, Texas, adjacent to Dallas/Fort Worth International Airport.

In late 1994, Dan assumed the responsibilities of property/project manager for J.A. Green’s new development adjacent to the Seattle-Tacoma Airport in Sea-Tac, Washington. The project consisted of four buildings, totaling approximately 140,000 square feet. It was Dan’s first “ground up” development project. Construction of the project took two years to complete, and the property was 90% leased before the project was completed.

In 1997, Dan was promoted to Vice President of J.A. Green and took control of all JAG real estate operations outside of New York State. He initiated the development of more than 100 acres of land adjacent to Bush Intercontinental Airport in Houston and, under his supervision, J.A. Green built and leased over 900,000 square feet of office/warehouse space in approximately eight years. During that same period of time, Dan supervised the development, leasing and management of more than 750,000 square feet of new office and warehouse space located adjacent to the Dallas/Fort Worth airport.

In January 2000, Dan was promoted to President of J.A. Green and continues in that role today. Dan recently completed the development of a 220,000 square foot build-to-suit distribution facility in Irving, Texas, for Forward Air, Inc. The project included 30,000 square feet of office space, a data center, a 6,000 square foot maintenance facility, parking for over 100 trailers and required significant infrastructure improvements including removing the property from the one hundred year flood plain. The company’s scope of work for the project included site selection, acquisition negotiation, design, permitting, tax credit negotiation, construction supervision, general contracting and turnkey delivery of the facility. The project was completed on July 1, 2009 and was selected as a finalist as one of the “Best Real Estate Deals of 2009” by the *Dallas Business Journal*.